

# EDUCATION BULLETIN

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**Key Messages:**

- Your company’s success depends upon your people
- Your people are your most flexible resource
- Success depends upon people with ideas, knowledge and skills.
- APICS Houston Chapter exists to help you develop yourself and your people

**For more information:**

Visit our website at:  
**www.APICS-Houston.org**

Contact: Tish Patel, President  
President@APICS-Houston.org

## ACHIEVING GREATNESS

It has been a wild and crazy few years. Think of the major events that we have seen unfold:

- Earthquakes / Tsunamis
- The Great Recession
- US Deficit / Euro Debt Crisis
- Volcano in Iceland

You can NOT predict these events. And even if you could, you are unable to control them. But what you can do is react better and faster than your competitors. The company that responds fastest and the best, earns the revenue and profits. **What is the Secret?**

Your PEOPLE! Companies that develop an outstanding workforce have the capability to respond better and faster than their competition. Strong people quickly identify the situation and creatively develop strategies to reduce the impact. Better yet, they seize a competitive advantage. They know how to take strategies and execute them quickly and effectively.

**How do we develop this skill?**

Mutual investment in education and training. You cannot devise a solution if you do not have knowledge and understanding. In my experience the best and brightest continually invest in themselves. Great companies

create education opportunities for these individuals and generously share in that investment. The best and brightest stay because the company actually invests in them, and thereby demonstrates, how important these people are to their success. It really is that simple.

We in the APICS Houston Chapter are committed to provide outstanding educational programs and member services. We offer a wide variety of programs to assist in developing you and your company to be the best and most flexible workforce. We offer programs to the public as well as private classes at your place of business.

We are here to help. We believe **outstanding people** create **successful companies** and **vibrant communities**.

Please review our bulletin to see how we can help. Additional information can be found on our website at [www.APICS-Houston.org](http://www.APICS-Houston.org) Finally, please feel free to contact me directly for questions or advise.

**Chuck Connelly CFPIM, CSCP, CPA**  
APICS Master Instructor,  
VP of Professional Development (Education)  
APICS Houston Chapter  
713-256-7500  
[Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com)

## MESSAGE FROM TISH PATEL, PRESIDENT

I am pleased to announce the first edition of the APICS Houston Chapter Education Bulletin. In it you will see an extensive range of educational offerings to help you and your company achieve your goals. The team consisting of Chuck Connelly, Bill Cure, Mauricio Hernandez and myself have worked hard to bring you the best in supply chain education to inspire minds and shape lives!

It is our plan to publish a new bulletin several times a year. We welcome and strongly desire your input and suggestions. Please contact myself or any of the team with your thoughts.

Thank you, Tish

## LEAN ENTERPRISE WORKSHOP



By adopting lean manufacturing, a leading manufacturer reduced its production space by 36%. Production capacity increased by 100% and overall capacity increased by 30%. There was a 32% decrease in WIP and finished goods inventory. And, with simplified processes, production lead times decreased by 50%. National Institute of Standards & Testing – US Chamber of Commerce

Build your skills and become a lean leader at your organization with the new APICS Lean Enterprise Workshop. The seven module series is an in-depth study of the lean principles that companies need in order to meet the demand of today's manufacturing and service environments. In the series you will follow Murphy's Toys, a fictitious company, through their lean transformation, and learn lean principles and methodologies along the way. The series offers numerous interactive activities for participants to maximize learning and retention, master lean terminology and create a lean implementation plan.

### This 3-day workshop features sessions on:

- Lean Enterprise Introduction
- Lean Culture
- Value Stream Mapping
- Stability and Process Improvements
- Just-In-Time
- Measuring
- Sustaining

Schedule	Time	Location	Early Reg Ends
Sat, May 5, 12, 19	8:00am to 5:00pm	Norriseal	4/21/2012

Price	Early	Late
Member	\$930	\$1,030
Non-Member	\$1,130	\$1,230

In our experience, companies benefit most when they send multiple people to this event to learn together. Therefore we are making a **SPECIAL OFFER: Pay for 4 People from Your Company and Send the 5th Person FREE.**

**Earn APICS 28 certification maintenance hours by attending this event.**

### Workshop Facilitator:

Michael Cole CPIM, CSCP  
 Managing Director of Consultiques  
 Director of Education, APICS Houston Chapter

Contact Michael Cole CPIM, CSCP at [MDCole@consultiques.com](mailto:MDCole@consultiques.com) for more information  
 Visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org) and click LEAN ENTERPRISE to register.

## EVENT LOCATIONS

The APICS Houston Chapter would like to thank Norriseal, Baker Hughes, TSP and the Hess Club for hosting our events. Below are the addresses for each location. By hosting our events you make it easy for your employees to attend. If your company is interested in hosting one of our events, please contact Chuck Connelly.

Location	Address	City	State	Zip
Baker Hughes (Beltway 8 and 290 area)	9100 Emmott Road	Houston	TX	77040
Hess Club (Galleria area)	5430 Westheimer Road	Houston	TX	77056
Norriseal (Beltway 8 and West Little York area)	11122 West Little York	Houston	TX	77041
TSP (Northwest corner of 610 Loop)	3303 West 12th St	Houston	TX	77008

# GLOBAL SOURCING WORKSHOP

## EXECUTIVE: FEBRUARY 16, 2012

## FULL WORKSHOP: MARCH 24, 31 & APRIL 14



Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally. This workshop is specially tailored for participants to understand the key issues and complexities of sourcing activities in the international environment. The series highlights various opportunities that companies can leverage international capital to enhance their competitive strength.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

### Executive Overview (4 Hour)

This is a high-level overview from the 3 day workshop focusing on the key issues and best practices in global sourcing

### Full Workshop (3 Days)

This is a comprehensive workshop where topics in global sourcing are explored in much great depth.

**Earn APICS 4 certification maintenance hours by attending the Executive Event**

**Earn APICS 24 certification maintenance hours by attending the Full 3 day Workshop**

### Workshop Facilitator:

Chuck Connelly CFPIM, CSCP, CPA  
 VP of Professional Development, APICS Houston Chapter  
 General Manager, Excellence in Supply Chain Management

#### Executive Overview – 4 Hours

Schedule	Time	Location	Early Reg Ends	Price	Early	Late
Thursday, Feb 16	1:00pm to 5:00pm	Hess Club	2/1/2012	All	\$195	\$245

#### Full Workshop – 3 Days

Schedule	Time	Location	Early Reg Ends	Price	Early	Late
Sat, March 24, 31 and April 14	8:00am to 5:00pm	Baker	3/9/2012	Member	\$650	\$750
				Non-Member	\$800	\$900

- Contact Chuck Connelly CFPIM, CSCP, CPA at [Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com) for more information
- For more information on our programs or to register, please visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org) and click GLOBAL SOURCING

## TECHNICAL WORKSHOPS, PROFESSIONAL DEVELOPMENT MEETINGS (PDM), AND PLANT TOURS

On the 3rd Thursday of almost every month we hold free “Technical” Workshops and Professional Development Meetings (PDM). Periodically, companies host plant tours. These events are open to our members and guests. If you have never been to an APICS event, we strongly encourage you to come to one of these events.

Technical Workshops traditionally start 4:00 and last approximately 45 minutes. They precede our PDMs. They are designed to share best practices and technical information to our members and guests. There is no charge to attend.

The doors open for our Development Meetings at 5:30 to give individuals the chance to network with others interested in supply chain management. This is followed by dinner at 6:00pm with announcements and a presentation by a leading expert on topics of interest to our members and guests. Cost is \$25 for members and \$30 for non-members.

Periodically, companies host plant tours allowing our members and guests to get a first hand look at best practices in supply chain management. Currently we do not have any tours scheduled but do plan on offering some in 2012. If your company is interested in hosting a plant tour, please contact Bill Cure at Bill.Cure@gmail.com.

Date	Event	Speaker
<b>January 2012</b>		
January 19, Thursday	Workshop: Business Intelligence: Not an Oxymoron	Murray
	PDM: Cloud Based ERP	Arend
<b>February 2012</b>		
February 16, Thursday	NO Workshop due to Global Sourcing Executive Seminar	
	PDM: Joint Meeting with ISM—Modeling Transportation Networks	Burns
<b>March 2012</b>		
March 15, Thursday	Workshop: Career Development	Connelly
	PDM: Agile – What is it All About?	McGuiver
<b>April 2012</b>		
April 19, Thursday	Workshop: SCM Under Diverse Conditions	Strakos
	PDM: Benefits of a Trained Memory	Mangum
<b>May 2012</b>		
May 17, Thursday	Workshop: Different Industries - Common SCM Problems	Sahin
	PDM: Helping Businesses Get Started	Lindenberg
<b>June 2012</b>		
June 28, Thursday	NO Workshop due to Top Management Night Special Events	
	Top Management Night	Hofmeister

- Contact Bill Cure CFPIM, CSCP, PMP at Bill.Cure@gmail.com for more information
- For more information on our programs or to register, please visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org) and click PRE-MEETING Workshops for workshops and DEVELOPMENT MEETINGS for PDMs.

# EXECUTIVE SALES & OPERATIONS PLANNING: ACCELERATING ALIGNMENT

APRIL 13, 2012



Executive S&OP (done correctly) ensures alignment of the business through demand (sales and marketing), supply (procurement, manufacturing, and inventory), product development, special projects, human resources, and finance. It integrates plans and actual performance across functional and business units. The purpose is to meet customers' requirements profitably, with smooth operations and material flow, and with a balance of supply and demand capacities.

This seminar will include what Executive S&OP is and how it works, why it makes sense for your business, how to build a common understanding of S&OP throughout the organization, and how to execute a going-forward implementation plan.

This seminar is based on many years of practical experience with Executive S&OP in a variety of companies and industries. We will include examples of how leading companies have done S&OP.

Upon completion of this seminar, you should have expanded capability to:

- Integrate Executive S&OP with your other business knowledge;
- Understand critical S&OP issues facing your company;
- Implement S&OP as distinct processes in your company; and
- Build additional capability to provide your company with insights on the business and with meaningful suggestions for improvement.

Exercises, assessment questionnaires and checklists, sample process metrics, illustrative policies, and case studies will be included to enhance your hands-on learning experience. A capability maturity model will be presented so attendees can evaluate their own S&OP readiness.

**Earn APICS 6 certification maintenance hours by attending this event.**

#### Workshop Facilitator:

William B. Lee, Ph.D.

Global Manufacturing Educator and Consultant

Professor and Dean of Executive Education (Ret), Jones Business School, Rice University

Schedule	Time	Location	Early Reg Ends	Price	Early	Late
Friday, April 13	8:00am to 3:00pm	Hess Club	3/29/2012	Member	\$295	\$345
				Non-Member	\$325	\$375

- Contact Mauricio Hernandez MBA, CPIM, CSCP at [Seminars@apics-houston.org](mailto:Seminars@apics-houston.org) for more information
- To register or obtain additional information, please visit [www.APICS-Houston](http://www.APICS-Houston) and click SEMINARS

**"A good plan violently executed now is better than a perfect plan executed next week"**  
- General George Patton

# CERTIFIED IN PRODUCTION AND INVENTORY MANAGEMENT (CPIM)



Since 1973, the CPIM program has educated more than 95,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement. CPIM is a highly-recognized international certification program for supply chain professionals.

To become a CPIM, a candidate must pass 5 exams. The APICS Houston Chapter provides education review classes covering each of the 5 modules. These classes provide an excellent understanding of supply chain management whether or not an individual chooses to pursue certification.

Although we believe that employees benefit most by taking all 5 courses, each course is designed to stand alone.

- Basics of Supply Chain Management (BSCM)
- Master Planning of Resources (MPR)
- Detailed Scheduling and Planning (DSP)
- Execution and Control of Operations (ECO)
- Strategic Management of Resources (SMR)

Lastly we offer the CPIM-in-a-Year program. By signing up and paying for all 5 modules at once, we offer a substantial discount. As a general rule, each class runs for approximately 4 weeks followed by 4 weeks off for testing and rest.

Class	Schedule	Days	Time	Location	Early Registration Ends
<b>Winter 2012</b>					
Execution and Control of Operations	Jan 10 to Feb 2	Tue and Thu	6:00pm to 9:00pm	Baker	12/26/11
Detailed Scheduling and Planning	Jan 14 to Feb 4	Saturday	8:00am to 12:00pm	Baker	1/3/12
CPIM-in-a-Year	Jan 17 to Nov 15	Tue and Thu	6:00pm to 9:00pm	Norriseal	1/3/12
Basics of Supply Chain Management	Jan 17 to Feb 16	Tue and Thu	6:00pm to 9:00pm	Norriseal	1/3/12
Strategic Management of Resources	Feb 21 to Mar 15	Tue and Thu	6:00pm to 9:00pm	Baker	2/7/12
Execution and Control of Operations	Mar 10 to Mar 31	Saturday	8:00am to 12:00pm	Baker	2/24/12
Master Planning of Resources	Mar 27 to Apr 19	Tue and Thu	6:00pm to 9:00pm	Norriseal	3/13/12
<b>Spring 2012</b>					
Basics of Supply Chain Management	Apr 14 to May 12	Saturday	8:00am to 12:00pm	Baker	3/31/12
Strategic Management of Resources	May 5 to June 2	Saturday	8:00am to 12:00pm	Baker	4/20/12
Detailed Scheduling and Planning	May 22 to June 19	Tue and Thu	6:00pm to 9:00pm	Norriseal	5/8/12

Class	Member Price		Non-Member Price	
	Early	Late	Early	Late
Basics of Supply Chain Management	\$540	\$640	\$620	\$720
Other CPIM: MPR, DSP, ECO, and SMR	\$465	\$555	\$545	\$635
CPIM-in-a-Year (All 5 Modules)	\$2,050	\$2,200	\$2,250	\$2,400

# CERTIFIED SUPPLY CHAIN PROFESSIONAL (CSCP)

The APICS CSCP designation is for professionals who are interested in increasing their knowledge and expertise in the field of global supply chain management. This program is ideal for individuals and organizations that are:



- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics
- Facilitating operational and financial improvement both within and across supply chain functions
- Interested in increasing knowledge and expertise in the field of global supply chain management.
- Mastering the tools to effectively manage global supply chain activities that involve suppliers, plans, distributors and customers located around the world
- Implementing new or modifying their existing Enterprise Resources Planning (ERP) system(s)
- Desiring to create a common standard of understanding, vocabulary, best practices and frameworks within your company to address your supply chain challenges and seize opportunities

The CSCP learning system includes:

- Approximately 800 pages of printed learning materials
- Interactive Web based study tools:
- Pre and Post tests
- Module specific tests
- Glossary, E-flashcards and Information Center

Candidates must apply for eligibility in order to register and take the exam. Eligibility requirements for the APICS CSCP designation are listed below. A candidate must pass just the ONE exam. Please consult [www.APICS.org](http://www.APICS.org) for additional information.

- APICS CPIM, CFPIM, or CIRM, and C.P.M. designations plus two years of related business experience, or
- Bachelor's degree or equivalent plus two years of related business experience, or
- Five years of related business experience.

Class	Schedule	Days	Time	Location	Early Registration Ends
Winter CSCP	Jan 17 to April 3	Tuesday	6:00pm to 9:00pm	Baker	12/26/11
Spring CSCP	April 14 to June 23	Saturday	8:00am to 12:00pm	Baker	3/13/12

Class	Member Price		Non-Member Price	
	Early	Late	Early	Late
CSCP	\$1,750	\$1,850	\$1,950	\$2,050

- Contact Chuck Connelly CFPIM, CSCP, CPA at [Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com) for more information
- For more information on our programs or to register, please visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org)

# DEVELOPING THE LEADER WITHIN YOU

## MARCH 30 AND 31, 2012

We are pleased to offer the 1.5 day workshop called Developing the Leader Within You (based on John C. Maxwell's book Developing the Leader Within You). We highly recommend this course for those individuals who are Leaders, Managers, Supervisors, Directors, Executives, and teams who need to increase their ability to influence internal and external clients and for Trainers and HR professionals who are responsible for implementing leadership programs within their organizations.

While most training focuses on Job Knowledge and Management Skills, our workshop will target the practices and predictable behaviors of great leadership. The workshop overlays proven leadership behaviors with a clear path of how to development those behaviors.

There is a very specific model to lead people that results in the highest levels of commitment. We call this model the Five Levels of Leadership (tm). They are Position, Permission, Production, People, and Personhood. We'll teach leaders how to apply the Five Levels of Leadership into their specific daily actions allowing the commitment of those they are leading to reach new levels. In addition, we will cover other leadership levels within you that impacts your well-being and personal success.

This workshop is 1 1/2 days – a full day on Friday and a half day on Saturday.

**Earn APICS 12 certification maintenance hours by attending this event.**

**Workshop Facilitator:**

John C. Nguyen, Ph.D., PCC, PMP  
Oil and Gas Executive Coach

Schedule	Time	Location	Early Reg Ends
Friday, March 30 and Saturday, March 31	Fri, 8:00am to 3:00pm Sat, 8:00am to 12:00pm	Hess Club	3/15/2012

Price	Early	Late
Member	\$400	\$500
Non-Member	\$450	\$550

- Contact Mauricio Hernandez MBA, CPIM, CSCP at [Seminars@apics-houston.org](mailto:Seminars@apics-houston.org) for more information
- For more information on our programs or to register, please visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org)

## GAIN LEADERSHIP EXPERIENCE

We, the APICS Houston Chapter are a volunteer organization. We operate with all the same functions that exist in most corporations. The APICS Houston Chapter is one of APICS most largest and successful chapters. As such, we are constantly in search of volunteers that can help us achieve our mission. If interested, contact Tish Patel, President at [Tish.Patel@gmail.com](mailto:Tish.Patel@gmail.com)

**MISSION:**

- To help the Southeast Texas business community meet its needs for skills improvement and professional growth by providing consistently high-quality education and professional exchange of ideas in Operations Management and Supply Chain Management.
- To help business professionals enhance their Operations Management and Supply Chain Management skills and knowledge through the exchange of ideas, networking opportunities, and education programs leading to successful certification.
- To assist in the development of future Operations Management and Supply Chain professionals through our support of APICS student chapters.
- To ensure the future success of the Chapter by developing its instructor base and the leadership skills of its board members and volunteers.
- To support and encourage the APICS organization's ability to continuously develop the body of knowledge by actively promoting the value of membership and delivering high quality certification programs.

## PROBLEM SOLVING: CREATIVE AND CRITICAL THINKING MAY 11, 2012

Operations management has lots of problems such as: How to improve inventory accuracy? How to optimize inventory levels? How to reduce order lot sizes? How to eliminate waste? The list continues. When solving a problem, do you consider the probability or possibility of solutions? Is there only one right answer, or could there be several answers? This session will discuss each of these questions using both creative and critical thinking tactics to find solutions.

Learning objectives include:

- Demonstrate the difference between critical and creative thinking.
- Conduct a self assessment for participants to reaffirm or discover their tendency to think critically or creatively.
- Discuss methods of creative thinking including the "6 Thinking Hats".
- Analyze the lean/six sigma DMAIC tool and when and how it is used.
- Combine creative and critical thinking to create a modified version of "DMAIC with 6 Hats".
- In groups, solve a current business problem using "DMAIC with 6 Hats".
- Reiterate the importance of using both creative and critical thinking with tips how to increase using both methods.

**Earn APICS 6 certification maintenance hours by attending this event.**

**Workshop Facilitator:**

Deb Hansford CPIM, CIRM, C.P.M, CSCP

Schedule	Time	Location	Early Reg Ends	Price	Early	Late
Friday, May 11	8:00am to 3:00pm	Hess Club	4/26/2012	Member	\$180	\$210
				Non-Member	\$220	\$250

- Contact Mauricio Hernandez MBA, CPIM, CSCP at [Seminars@apics-houston.org](mailto:Seminars@apics-houston.org) for more information
- To register or obtain additional information, please visit [www.APICS-Houston](http://www.APICS-Houston) and click SEMINARS

## LOOKING FOR GOOD PEOPLE OR SEARCHING FOR A JOB

The economy has been tough. However, we are seeing improvement in the Houston job market.

The APICS Houston Chapter maintains a FREE Job Board. There is no cost to post job openings at our website. Job listings are available to any individual who has access to the web. We do not restrict access to just members. Many employers have found this to be an excellent location to hire knowledgeable and skilled individuals.

If you are seeking a job in operations and supply chain management, new postings are frequently added. We welcome you to visit our website.

- Contact Marisa McNevin at [JobBank@apics-houston.org](mailto:JobBank@apics-houston.org) for more information
- To post or review current listings, please visit [www.APICS-Houston](http://www.APICS-Houston) and click JOB BOARD

# 6PACKED SUPPLY CHAIN CONFERENCE

## MARCH 1-2, 2012

### MARRIOTT WESTCHASE, HOUSTON

[WWW.6PACKED.ORG](http://www.6Packed.org)



**Marriott Westchase**  
 2900 Briarpark Dr  
 Houston, Texas 77042

**Special Room Rate:** \$99/night with complimentary internet in hotel room. Must register by FEBRUARY 15, 2012

**To Reserve Your Room:**  
 Call 713-978-7400 (local)  
 Call 800-228-9290 (toll)  
 Group Code: **APAAPAA**

**Group Registration**  
 Karen Mixon-Dowdy  
 CPIM  
 Karen.Dowdy@tx.rr.com  
 817-937-2152



**Overview**

The chapters of APICS Terra Grande District proudly present the 8th annual 6Packed Conference in Houston, Texas on March 1st and 2nd. We will feature over 40 sessions presented by recognized supply chain leaders covering 7 topical areas in the General Sessions and a Special Session called Lean Certificate Workshop. Earn 16 certification maintenance hours when you attend both days.

- General Sessions (6 concurrent sessions) covering:
  - Creating Competitive Advantage through your Supply Chain
  - Improve ROI through Better Asset Management (Inventory and Capital)
  - Best Practices in Global Sourcing
  - Empowering and Developing People
  - S&OP and Supply Chain Planning, the Key to Success
  - Developing and Leveraging Flexible Supply Chains
  - Practical Development Workshops
- Lean Special Session (enrollment is limited)

**Why Attend**

1. Learn best practices from supply chain experts
2. Improve your company's competitiveness and bottom line
3. Develop your people and yourself
4. Network and share best practices

**Earn APICS 16 certification maintenance hours by attending this event.**

Full 2-Day Conference (Price)	One Day Conference (Price)
Early Registration: \$550	Early Registration: \$350
Late Registration: \$595	Late Registration: \$395
Early Registration Ends on February 15, 2012	

**Pay for 4 people from your company  
and send the 5th person FREE.**

- To register or obtain additional information, please visit [www.6Packed.org](http://www.6Packed.org)
- Contacts:
  - Chuck Connelly CFPIM, CSCP, CPA at [Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com)
  - Chet Frame CPIM, CSCP at [CFrame1@elp.rr.com](mailto:CFrame1@elp.rr.com)

# EVENT CALENDAR

Date	Event	Speaker	Location
<b>January 2012</b>			
January 10 – Feb 2, Tue & Thu	CPIM: Execution and Control of Operations (ECO)	Kelly	Baker
January 14 – Feb 4, Saturday	CPIM: Detailed Scheduling and Planning (DSP)	Connelly	Baker
January 17 – April 3, Tuesday	CSCP: Certified Supply Chain Professional	Cure	Baker
January 17 – Feb 16, Tue & Thu	CPIM: Basics of Supply Chain Management (BSCM)	Santoro	Norriseal
January 17–Nov 15, Tue & Thu	CPIM in a Year: All 5 Modules	Various	Norriseal
January 19, Thursday	Workshop: Business Intelligence: Not an Oxymoron	Murray	Hess Club
January 19, Thursday	PDM: Cloud Based ERP	Arend	Hess Club
<b>February 2012</b>			
February 16, Thursday	Global Sourcing Executive Workshop (1:00 to 5:00)	Connelly	Hess Club
February 16, Thursday	PDM: Jt Meeting ISM—Modeling Transportation Networks	Burns	Hess Club
February 21 – Mar 15, Tue & Thu	CPIM: Strategic Management of Resources (SMR)	Kelly	Baker
<b>March 2012</b>			
March 1 & 2, Thu – Fri	6Packed Conference	Various	Marriott Westchase
March 10 – Mar 31, Saturday	CPIM: Execution and Control of Operations (ECO)	Whitfield	Baker
March 15, Thursday	Workshop: Career Development	Connelly	Hess Club
March 15, Thursday	PDM: Agile – What is it All About?	McGuiver	Hess Club
March 24, 31 & Apr 14 - Saturday	Global Sourcing Workshop	Cole / Connelly	Baker
March 27 – April 19, Tue & Thu	CPIM: Master Planning of Resources (MPR)	Santoro	Norriseal
March 30 – 31 , Fri & Sat	Developing the Leader Within You	Nguyen	Hess Club
<b>April 2012</b>			
April 13, Friday	Seminar: S&OP: Accelerating Alignment	Lee	Hess Club
April 14 – May 12, Saturday	CPIM: Basics of Supply Chain Management (BSCM)	Kelly	Baker
April 14 – June 23, Saturday	CSCP: Certified Supply Chain Professional	Various	Baker
April 19, Thursday	Workshop: SCM Under Diverse Conditions	Strakos	Hess Club
April 19, Thursday	PDM: Benefits of a Trained Memory	Mangum	Hess Club
<b>May 2012</b>			
May 5, 12, 19 , Saturday	Lean Enterprise Workshop	Cole	Norriseal
May 5 – June 2, Saturday	CPIM: Strategic Management of Resources (SMR)	Connelly	Baker
May 11, Friday	Seminar: Critical Thinking / Problem Solving	Hansford	Hess Club
May 17, Thursday	Workshop: Different Industries - Common SCM Problems	Sahin	Hess Club
May 17, Thursday	PDM: Helping Businesses Get Started	Lindenberg	Hess Club
May 22 – June 19, Tue & Thu	CPIM: Detailed Scheduling and Planning (DSP)	Santoro	Norriseal
<b>June 2012</b>			
June 28, Thursday	Top Management Night	Hofmeister	Hess Club



**Presorted  
First Class Mail  
U. S. Postage  
Paid  
Houston, TX  
Permit #2274**



We the APICS Houston Chapter Board of Directors are proud to serve Houston and its surrounding areas. Here are some accomplishments you should know about the APICS Houston Chapter.

- Leading Chapter (of 270 APICS chapters) in Supply Chain Education
- Platinum Chapter (APICS Highest Chapter Award) since 2003.
- Largest chapter in membership for APICS Terra Grande District
- Sponsors APICS largest student chapter – the University of Houston
- Nationally recognized instructors and speakers
- Nationally recognized volunteers
- Generous supporter education research

When you become involved with the APICS Houston Chapter you can:

- Develop your leadership skills by volunteering
- Network with other supply chain professionals
- Learn best practices by attending our workshops and Development Meetings
- Observe best practices through our plant tours
- Achieve internationally recognized certifications such as CPIM and CSCP
- Have fun